

# Revenue. Accelerated.

## Sales Cloud Quick Start



We help our customers enhance client relationships, improve targeting and increase lead conversion.

Maximise Success Rates

Accelerate Development

Enhance User Adoption

Feature	Starter	Intermediate	Advanced
Discovery Workshop	■	■	■
Solution Design Documentation	■	■	■
Data Migration	■	■	■
Comprehensive Training Manual	■	■	■
Train the Trainer Session	■	■	■
Leads, Accounts, Contacts	■	■	■
Opportunity Management	■	■	■
Web-to-Lead Form	■	■	■
Access & Security	■	■	■
Custom Reports & Dashboards	■	■	■
Chatter Collaboration	■	■	■
Email Integration	■	■	■
User Groups		■	■
Campaigns		■	■
Campaign Influence		■	■
Salesforce Mobile App		■	■
Process Automation & Validations		■	■
Approval Processes		■	■
Products, Price Books & Assets			■
Quote Management			■
Contracts			■
Orders Management			■
Einstein - Next Best Action			■
File Migration			■
Custom Objects x3			■

Minimum Technical Requirements: Sales Cloud Professional Edition Licenses

Optional Extras



Training Video



Data Services



Go-Live Floor Walking



System User Guide



Bespoke Services

To find out more visit [www.adapt-iq.co.nz](http://www.adapt-iq.co.nz)