

Revenue. Accelerated.  
B2B Sales Accelerator



We leverage the Salesforce platform, key ISV Partners and our exclusive accelerators to provide you with a futureproof solution that will transform the performance of your sales team

Maximise Success Rates

Accelerate Development

Enhance User Adoption

Feature	Starter	Intermediate	Advanced
Onsite Discovery Session	■	■	■
Solution Design Documentation	■	■	■
Leads, Accounts, Contacts, Opportunity Config	■	■	■
Web-to-Lead	■	■	■
Access & Security	■	■	■
Chatter	■	■	■
Email Integration	■	■	■
Reports & Dashboards	■	■	■
Data Migration	■	■	■
Train the Trainer	■	■	■
Comprehensive Training Manual	■	■	■
User Groups		■	■
Campaigns		■	■
Campaign Influence		■	■
Automations & Validations		■	■
Next Best Action		■	■
Salesforce Mobile		■	■
Products			■
Quotes			■
Contracts			■
Orders			■
Approval Processes			■
File Migration			■
Custom Processing			■

Minimum Technical Requirements: Sales Cloud Licenses

Optional Extras



Training Video



Data Services



Go-Live Floor Walking



System User Guide



Bespoke Services

To find out more visit [www.adapt-iq.co.nz/accelerators](http://www.adapt-iq.co.nz/accelerators) or contact us at [info@adapt-iq.co.nz](mailto:info@adapt-iq.co.nz) / +64 21 070 2266