

## Salesforce Consultant

### About Us:

Adapt IQ is a progressive Salesforce partner whose key aim is client partnering, not technology. Technology doesn't change how businesses run, but you can. How? Make technology drive decision making, understand what the client doesn't know and empower them with the tools to close that gap.

We don't want to break the mould, we don't believe a mould exists. Bring yourself, be yourself and help us change the way we all think. Help us adapt to every situation.

## What we expect of you

### Approach to work:

- Structured approach to work.
- Inclusive to all members of your team, internal and external.
- Desire to finish everything you start.
- Balance technology with business.
- Adapt IQ doesn't have all the answers, so a desire to review and evolve ways of working is key.

### Background:

You might have a degree. You might not. That's not what we're looking for. We care about what you can do and how you do it, not about how you got here. A strong track record of conscientious, thoughtful work speaks volumes.

### Skills and experience:

- Identify accelerators which close a platform gap or solve a repeatable task.
- Knowledge of the Salesforce platforms, its limits and navigating around them.
- Proven experience of business partnering.
- Eliciting business requirements, converting them into to-be processes and technical requirements.
- Knowledge of all things Salesforce Configuration.
- Multi-tasking and prioritisation.
- Desire to progress, continually adapt and influence.
- Support all parts of the business in a way your skills enable.

## What to expect of Adapt IQ

- A collaborative working environment where you can exercise your skills.
- Continuous learning and development.
- To be positively challenged.
- Same position, same pay and equal opportunities.

By applying for this role with Adapt IQ, you consent to Adapt IQ collecting and storing your personal information. Further, you consent to Adapt IQ processing this information in the course of considering you for this role and similar roles in the future. Adapt IQ will not share your information to anyone other than those responsible for processing your application or consideration for future roles, nor will we share your information with any 3rd parties.